

Paul D. O'Rourke

## **BIOGRAPHY**

Mr. O'Rourke has over 30 years international strategy consulting experience working for both private and public sector clients. He has a wide range of experience in the energy sector, especially electric power, renewables and energy efficiency. He has also worked with major trade associations and research arms; clients include EEI, EPRI, AGA and GRI. Paul has deep expertise advising on the effects of structural industry changes on business value, as well estimating the economic value of environmental amenities. He has worked with, and advised, companies in North America, Europe, the Middle East, Africa and Asia Pacific.

Over his career, Paul has developed expertise and provided thought-leadership in corporate and business unit strategy; scenario planning; the strategic and commercial impact of new technologies; resource allocation and business planning processes; mergers & acquisitions and shareholder value management, as well as the financial and organizational consequences of major strategic change.

Mr. O'Rourke has consulted to a wide range of stakeholders in the renewable energy industry, dating back to ground-breaking consumer choice work for the newly formed Department of Energy in 1978. His work helped identify the major barriers to early adoption of solar technologies by consumers and building owners and managers. His work supported a set of initiatives for increasing financial incentives for solar energy, as part of President Carter's National Energy Act.

Mr. O'Rourke also has been retained as an expert in a broad range of litigation matters, including energy supply pricing disputes, valuation of business spin-offs, liquidated damages, and valuation of business lines as part of bankruptcy proceedings.

Mr. O'Rourke has successfully built and led Energy Practices at Booz, Allen & Hamilton, at CRA International, at Putnam Hayes & Bartlett, and at LECG.

## **QUALIFICATIONS**

- BS in Chemistry, Stanford University, 1975
- MBA in Finance, Wharton School, University of Pennsylvania, 1977

## **PREVIOUS POSITIONS**

- LECG (2008-09)  
Leader of Global Energy & Environment Practice
- CRA International (1988-1992 and 2000-2007)  
Energy & Environment Practice Co-Head
- Putnam, Hayes & Bartlett and PHB Hagler Bailly (1993-2000)  
Managing Director
- Booz Allen & Hamilton, Inc. (1977-1987)  
Principal and Energy Practice Coordinator

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