

## **David Sanders**

### **BIOGRAPHY**

David has over 20 years' international experience in strategy consulting and as a technology entrepreneur. Since 2004, he has focused on carbon and cleantech strategic issues, working with blue chip companies, private equity firms and entrepreneurs.

Recent projects have included: providing commercial support for various clean technology entrepreneurs and funds; launching an international carbon fund for a European utility; working with the global mobile phone industry to develop their "Green Manifesto" policy paper ahead of the COP15 climate change negotiations in Copenhagen; developing strategies to enable rural electrification in emerging markets using renewable energy; writing a report (published) for the Carbon Trust on the impact of climate change on shareholder value; and leading and managing the sale process of an international carbon project developer.

Prior to Irbaris, David was a partner in Cairneagle Associates, a boutique strategy consulting and investment firm. David has also spent 8 years working as a technology entrepreneur.

### **QUALIFICATIONS**

- MA (Hons) Mathematics, New College, Oxford (1982-1985)
- MBA, Wharton (1988-1990)

### **PREVIOUS POSITIONS**

- Cairneagle Associates (2002-08)  
Co-Founder and Partner
- Intelligent Engineering (1996-2002)  
Co-Founder
- Telecom Internet (1997-2008)  
Co-Founder
- Call Sciences (1995-97)  
Commercial Director
- Roland Berger (1993-95)  
Senior Associate
- The LEK Partnership (1985-93)  
Various